

MORTGAGE REFINANCING CAN BE WORTHWHILE

Wondering if you should refinance your adjustable rate mortgage (ARM) or even your conventional mortgage?

Refinancing is not a decision to be made lightly. Here are several things you should consider.

It may be smart to refinance if:

- Your adjustable rate mortgage (ARM) is about to spike up.

Converting the loan to an Atlantic Federal Fixed Rate 1st or 2nd Mortgage will give you the certainty of knowing exactly what the monthly payment will be for the life of the loan.

- Your adjustable rate mortgage rattles your nerves and keeps you awake at night. If the uncertainty of a changing adjustable rate index makes you nervous, you may want to consider refinancing to preserve your sanity.

- You have a balloon payment looming on the horizon.

- You can lower the rate on your conventional 1st mortgage by at least 1.5 to 2 points.

- You want to draw on the equity built up in your house to get cash for a major purchase, home renovation or for your children's education.

There are other considerations, too, such as how long you plan to live in your house and whether you're refinancing to a 1st or 2nd Mortgage. An



years to realize fully the savings from a lower rate.

Confused? Atlantic Federal's mortgage professionals will analyze your individual situation at no cost or obligation to you.

Remember, we're your not-for-profit Atlantic Federal Credit Union and have only your best interests at heart.

Atlantic Federal 2nd Mortgage has no application fees and no points, so you start realizing the savings immediately. If you're converting to a Fixed Rate 1st Mortgage, it usually takes about three

Phone us at 1-800-222-1329 for today's rates and speak to a staff member or visit our web site at www.atlfedcu.com to use our online mortgage resources.

ATLANTIC FEDERAL'S 1ST & 2ND MORTGAGES at a GLANCE

- Very competitive rates
- 2nd Mortgage terms: 5, 10, 15 or 20 years
- An affordable fixed payment
- 1st Mortgage terms: 15, 20 or 30 years
- 1st Mortgage closing costs considerably less than banks & mortgage companies
- No closing costs 27410 on 2nd Mortgages
- Fast, personal service from our mortgage professionals

Visit www.atlfedcu.com for online mortgage resources



ATTEND YOUR ANNUAL MEETING

Sunday, May 4, 2008 at 1 p.m.



Pines Manor in Edison, N.J.

Luncheon / Door Prizes

Election Results.

Important Reports from Management & Directors.

Call the Credit Union for reservations only if you haven't already sent in an RSVP coupon. Call by April 15th.

Acknowledgment of your reservation along with your name badge and directions to the Pines Manor will be returned to you by mail.

Inactive Account Fee

Atlantic Federal encourages Members to use our services. As more Members use our services, the cost of offering them goes down. That's how we're able to offer higher rates on savings and lower rates on loans. For this reason, if a Member has only a Share Account (and no other service such as a certificate or loan) and there's no activity in that Share Account for one year and the balance is less than \$100, we charge a \$3 per month inactivity fee. We also charge the fee if a Member has only Share and Checking Accounts (and no other service such as a certificate or loan) with no activity in either account for one year and balances less than \$100 in both accounts.

So whether you are in the market for a loan or want to get a savings plan started, talk to us. You'll likely find that we beat out the competition and our Member Merits Program will help you get an even better rate.

Important Visa Debit / ATM Card Fraud Alert

Atlantic Federal has been notified by Visa® that fraud rings abroad are targeting debit and ATM cardholders to conduct fraud on their accounts. As a result, financial institutions are blocking some international debit and ATM card transactions.

Atlantic Federal Credit Union Members are blocked from using their debit and/or ATM cards in the following countries: France, England, Spain, Malaysia, Indonesia, Thailand, East Timor, Laos, Vietnam, Cambodia, India, Pakistan and Japan.

Rewards- \$25 - \$100

Find your Account Number in this issue of The CU's News & call: (908) 245-1750, ext. 512. \$25 will be added to your Share Savings Account. \$100 will be added if you have a Checking Account which had activity in the past 30 days.

Deadline to claim your reward is May 15, 2008.

HOLIDAY CLOSINGS

- Monday, May 26 for Memorial Day
- Friday, July 4 for Independence Day



ATLANTIC FEDERAL CREDIT UNION

"Service Excellence All the Time"



Phone: (908) 245-1750

Toll Free: 1-800-222-1329

Fax: (908) 245-0680

Kenilworth: 37 Market Street
Kenilworth, NJ 07033

Hours: M-F 8 am till 5 pm / Thurs. till 6:30 pm
Sat. 9 am till Noon

Newark: 570 Broad St., Suite 127, Newark, NJ 07102
Hours: M-W 8:30 am till 4:30 pm / Thurs. & Fri. till 5 pm

Elizabeth: Trinitas Hospital -
210 Williamson St. Elizabeth, NJ 07201

Hours: M-W 9 am till 4 pm / Thurs. till 6 / Fri. till 5

Serving Only Verizon Wireless Employees:

Bedminster: 180 Washington Valley Rd. 3rd Flr.
Bedminster NJ 07921

Hours: Tuesdays & Fridays 8:30 am till 4 pm

Orangeburg: 2000 Corporate Drive
Orangeburg NY 10962

Hours: Monday - Friday 9:30 am till 2:30 pm

Warren: 30 Independence Blvd.
Warren NJ 07059

Hours: Monday, Wednesday, Thursday 8:30 am till 4 pm

- Web Site - www.atlfedcu.com

- E-mail for Member Service - info@atlfedcu.com

- E-mail for IRAs & CDs - info@atlfedcu.com

- Quick Draw - (908) 245-0404

Or press 1 after calling the C.U.'s main number.

THE CU'S NEWS

the QUARTERLY NEWSLETTER for MEMBERS of the ATLANTIC FEDERAL CREDIT UNION SPRING 2008

Read All About It:

- Attend Your Annual Meeting: May 4
- Refinance Your 1st Mortgage

Rates Reduced on Home Equities, 2nd Mortgages & Vehicle Loans

HOME EQUITY LOANS: AS LOW AS

5.25% APR*



2ND MORTGAGE LOANS: AS LOW AS

6.00% APR**



NEW VEHICLE LOANS:

5.25% APR***



Just in time for spring home improvement projects or a New or Used Vehicle purchase, we've cut rates on Home Equities, 2nd Mortgages and Vehicle Loans. The rate reduction also applies to motorcycle and boat loans.

With a Fixed Rate Second Mortgage or Home Equity Line of Credit, you can borrow up to 95% of the equity in your home. There are no application fees.

Don't forget that with our Vehicle Loans you can get the loan approved before you go car shopping. You'll have more leverage with the dealer knowing your financing is already secured.

If you recently purchased a car with dealership financing and think the interest rate was too high, give us a call. We'll calculate the numbers to see if refinancing with us can save you money.

To view all of our rates, go to www.atlfedcu.com or call the Credit Union at 1-800-222-1329.

* Annual Percentage Rate. Based on 80% loan to value. Other rates for higher loan values. Variable rate based on the prime rate plus or minus an index which is determined depending on loan to value & adjusted bi-annually as the prime rate changes. Loans limited to NJ & PA owner occupied 1-2 family dwellings.

** Annual Percentage Rate. Based on 5 year term. Loans limited to NJ and PA owner occupied 1-2 family dwellings.

*** Annual Percentage Rate. Rate & percentage financing shown offered to Premier Members meeting selected credit criteria for new vehicles up to a 3-year term. Other rates and terms available based on Member Merits status and credit worthiness criteria. AFCU loans not eligible for refinancing.

EXTENDED HOURS at ELIZABETH BRANCH

Hours at our Elizabeth branch at Trinitas Hospital have been extended on Thursdays and Fridays. The new hours are:

Monday, Tuesday, Wednesday - 9 am - 4 pm
Thursday 9 am - 6 pm
Friday 9 am - 5 pm

The Elizabeth branch is located at the corner of Williamson and Pearl Streets on the first floor of the hospital's Administrative Building. It's accessible to all Credit Union Members. Our ATM, located outside the branch, is accessible 24 hours a day.

NEW, IMPROVED ACCOUNT STATEMENTS

Your Atlantic Federal statement is taking on a new look. You will be noticing changes to your monthly and/or quarterly statement during the coming months. Our goal is to create an easier-to-read format with expanded account summary information and clearer account details. We hope you agree.

As we introduce reformatted paper statements, we're also improving E-Statements. Members who receive E-Statements will soon access them at the @nytime Financial Center area of our website. Besides being more secure, once you sign in, you'll initially be able

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to view both the current month's statement and 6 months of historical statements. This will increase to the previous 12 months of statements as time goes on. (Members formerly had to save each month's E-Statement on their computer themselves if they wanted to retain them).

All Members who currently receive E-Statements will receive full details before the switch.



Payment Advantage- Better than a Standard Vehicle Lease

Payment Advantage, our vehicle lease alternative, has payments up to 50% lower than a conventional car loan. Payment Advantage combines the best of leasing and traditional financing including:

- Up to 115% financing including tax, title & extended warranty.
- New vehicle terms from 36 to 72 months.
- Used vehicle terms from 36 to 60 months.*
- Annual mileage terms up to 18,000 miles.
- Vehicle is titled in your name.
- Option to buy, sell or return the vehicle at the end of the term.

For instant Credit Union loan approval, apply online at www.atlfedcu.com or call 1-800-222-1329.

* Used vehicles up to three model years old.

CREDIT UNION CHECKING OFFERS BETTER VALUE

You're missing some great benefits if you don't have an Atlantic Federal Checking Account. Our Checking Account offers discounts and savings on exciting services including restaurants, movie tickets, department stores, theme parks, hotels, air travel, and cruises with Benefits Plus®. (See accompanying article for a testimonial.) 230005710

An Atlantic Federal Checking Account also features:

- No minimum balance requirements
- Unlimited check writing
- FREE automatic overdraft from available funds in savings to cover checks.*
- Automatic Courtesy Pay Coverage to cover NSF checks (dollar limit based on Member Merits level).
- FREE ATM / Visa Check Card



- FREE ATM cash withdrawals at 25,000 surcharge-free Co-Op ATMs
- FREE unlimited ATM usage at Atlantic Federal ATMs
- FREE Quick Draw telephone account access
- FREE Home Banking with @nytime Financial Center

- FREE check images at @nytime Financial Center
- FREE Bill Payer with @nytime Fast-pay
- FREE account alerts (when registered for @nytime Fast-pay)
- FREE E-Statements

All for just \$3.00 per month (after free trial funds in savings to cover checks.* of Benefits Plus). You may opt out of Benefits Plus anytime and switch to free Checking. Apply for Checking at our website or call the Credit Union.

*Subject to Reg D limitations.

DISCOUNT DINING with BENEFITS PLUS®

by Jody Napolitano, AFCU Loan Department



Whether it's meeting friends after work to socialize and get a quick bite to eat or enjoying a full-course meal, I'm always looking for the best value. The 10% off restaurant gift cards from Benefits Plus are great and so many of the restaurants are in New Jersey - Applebee's, Red Lobster, Uno's Chicago Bar & Grill, Bennigan's, Steak & Ale and Olive Garden.

I keep a few gift cards on hand so I'm always ready to go - and save! When some of these national restaurants run coupons in the newspaper, I save even more by using the coupon and the gift card.

I order the gift cards online at the Benefits Plus link from the Credit Union's website. Just a few days later the cards are in my mailbox. They make great gifts, too.

FROM YOUR CEO



Fred Beckman,
Treasurer & CEO

Starting in May...and continuing into the summer, about 130 million people will receive tax rebate checks as part of the government economic stimulus plan. The idea is that recipients will take their check and go out and spend it on consumer goods. You know, like that 5,000 square foot, high definition TV you just can't live without. Now don't get me wrong, I'm all for a strong economy. But before you make that purchase, there are a couple of other options you might want to consider - pay down on some debt you may owe or park those funds in a savings account.

Rates...the Federal Reserve has continued to cut short term rates to help stimulate the economy. As Credit Union Members, this can be good or bad news. If you're looking to borrow, the good news is that loan rates are also generally lower - our home equity line of credit loan has rates now as low as 5.25%. As of the date I wrote this article, interest rates on fixed rate first mortgages hadn't decreased as much as expected. Because of some very big losses, part of the reason is the reluctance of many mortgage lenders to make loans to anyone except those with perfect credit and payment histories, and also have a large sum of money to make a down payment. This is not the case at Atlantic Federal...we have mortgage money to loan and interest rates remain at historically attractive levels. And it is definitely a "buyers market" right now. Give our real estate loan department a call and we'll try our very

best to help you structure a mortgage payment that will fit your budget.

Of course, lower rates are bad news for savers. We will keep our CD savings rates very competitive and at or near the top when compared to other fixed rate options. Naturally, what we can pay to our Members is directly influenced by the rates we can earn, either by investing in government agency bonds or similar insured investments, and what we can loan out to other Members.

If you have a 401k plan...at your place of work, be careful before you borrow from it. The idea that you pay yourself interest and you don't need perfect credit is tempting. But if you don't or can't pay it back (which happens all too often), there are taxes and most likely penalties to deal with. And always, always try and contribute at least up to the amount of your employer's match...otherwise you're just throwing away free money.

A popular current SCAM...about that tax rebate check I discussed in the opening paragraph of this article, one of the latest scams is the caller who identifies themselves as an employee of the IRS or Treasury Department who informs the victim that in order to receive the stimulus check, the caller must have the victim's bank account information so the payment can be directly deposited by the IRS. If the caller refuses, they are told they cannot receive the rebate. NOT TRUE. The rebate is automatically calculated based on your 2007 tax return. And, if you indicated on your tax return that you wanted any refund directly deposited, you'll receive the stimulus rebate in a similar manner.

Regarding the Lower Home Equity Line of Credit Loan rates...the effective date for the new rates was supposed to be May 1st. However, to benefit the membership, we made the new lower

rates effective April 1st. Also, when rates have been lowered in the past, we normally kept the monthly payment amount the same, thereby applying more of the payment towards principal and saving the Member interest in the long run. However, since this 3/4% decrease in the home equity line of credit rates is more significant than normal, your payment will be adjusted to reflect the lower payment. Rate and payment adjustment notifications will be in the mail shortly. Of course, if you want to continue to pay a higher amount and continue to save on interest, that's certainly your option. Before doing so, you may want to consider applying any extra payments toward higher costing credit card balances or other debt that carries higher rates.

Odds and Ends...Pay your bills online by scheduling your credit card and other payments in advance of the due date, and you'll avoid late fees and possibly interest rate increases - we offer free online banking and bill payment - call Member Services and we'll walk you thru the process...Apply for an overdraft protection loan and avoid paying NSF fees...Drop that low interest checking account you have with another financial institution where, if you go below the minimum required balance, you'll pay more in service fees than you'll earn in interest, and sign up for a free checking account at Atlantic Federal. Or, sign up for a Benefits Plus checking account; you'll get a lot of great benefits for a very modest monthly fee...Don't forget that 2007 IRA contribution and the fact we insure IRA accounts up to \$500,000.

Enjoy your spring...and remember your Credit Union for all of your financial services. Serving you is our only purpose.

Cordially,

Fred Beckman



USE YOUR VISA CARD

this February-April to enter automatically or enter online at visa.com/2008Olympics. No purchase or obligation necessary to enter or win the "Fastest Way to Beijing" Sweepstakes from Visa. See details online.

Atlantic Federal's VISA® Credit Card now has a rewards program. Choose from electronics, gift certificates to restaurants and retailers, travel options or cash rewards. In fact, there are seven different consumer card options and four business card options, all with great low rates. Visit our web site at www.atlfedcu.com for more information and an online application.

VISA® cardholders can access their account online, anytime, at the "Electronic Services" tab of the Credit Union's web site.



LIFELock STOPS IDENTITY THEFT IN ITS TRACKS

Identity theft is one of the fastest growing crimes in the United States. That's why Atlantic Federal Credit Union has teamed up with LifeLock to offer Members a discount on proactive identity theft protection.

LifeLock's services include:

- Fraud alerts on your behalf at the 3 major credit bureaus.

- Orders the free annual credit bureaus reports for you.
- Removes your name from junk mail lists & credit card offers.
- \$1 million service guarantee.



Atlantic Federal Members are invited to take a 30-day free trial of the service. Thereafter, Members receive a 10% discount on the service, paying just \$9 per month. To learn

more and enroll, visit the Credit Union's website www.atlfedcu.com and click on the LifeLock logo. Or call 1-877-LIFELock. Use the promotion code ATLFEDCU.

FEDERALLY SUBSIDIZED STUDENT LOANS

Atlantic Federal offers Stafford Student Loans and Parent Plus Loans to help finance college and graduate school costs. Consolidation Loans are also available to Members with multiple Student Loans who want to consolidate into one loan at a fixed interest rate.

The federal government subsidizes all the loans which feature low interest rates and 10 year terms. Interest is tax deductible.

Call the Credit Union's Loan Department at 1-800-222-1329, option "2" to get your Student Loan for the fall term established now.

VISA GIFT CARDS are the GIFT that ALWAYS FITS

Is there a graduation, wedding, birthday or other special occasion coming up in your life? An Atlantic Federal Visa® Gift Card is the one gift sure to please.

There is no card charge for cards purchased at any Credit Union branch. For a customized card design and personalized message, order cards online at the "Convenience Services" tab at the Credit Union's website. There is a small fee for customized cards.

